

State of Texas DIR-SDD-1643 Price List

Business Security Solutions LLC | 2011

DIR CONTRACT # 1643

Contract End Date: 2/18/2012

RENEWALS 3 (1) Year

Page Number	PRODUCTS	Customer Discount
SOFTWARE		
Page 2	ArcSight	11.50%
Page 3	Bradford Networks	19.50%
Page 5	CheckPoint-Qty 1	34.75%
Page 6	Cisco - Ironport	23.75%
Page 7	Cymphonix	19.50%
Page 8	Sophos	43.75%
Page 9	Websense-Quantity 1	20.75%
Page 9	Websense-10,000+	35.50%
MAINTENANCE AND SERVICE		
Page 2	ArcSight	3.75%
Page 4	Bradford Networks	3.75%
Page 5	CheckPoint-Qty 1	3.75%
Page 6	Cisco - Ironport	3.75%
Page 7	Cymphonix	3.75%
Page 8	Sophos	3.75%
Page 9	Websense	3.75%
Page 10	Digital Defense "SaaS"	18.75%
Page 11	BSSI/Vendor Services	20.75%

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BSSI CONTACT:

Business Security Solutions DIR Team - (713) 827-7087

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The Contract for the acquisition of ArcSight products and related services is entered into between the State of Texas, acting by and through the Department of Information Resources and Business Security Solutions. Due to the nature of the solution and confidential agreements in place it is not viable to publish a price list on the website.

To discuss the solution and get pricing please contact:

DIR Sales Team at Business Security Solutions

Business Security Solutions LLC

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NORTH AMERICA COMMERCIAL PRICE LIST

Effective July 1, 2011



Part No.	Description	List Price	DIR-SDD-1643 BSSI 19.50% Discount
HARDWARE APPLIANCE FOUNDATION			
Primary System			
NS500X	Network Sentry 500X, Control and Application Server with RAID and Field-Replaceable Power Supply	\$ 10,495	\$ 8,448
NS500RX	Network Sentry 500RX, Control and Application Server with RAID and Redundant Power Supplies	\$ 12,495	\$ 10,058
NS1200X	Network Sentry 1200X Control Server with RAID and Field-Replaceable Power Supply	\$ 10,495	\$ 8,448
NS1200RX	Network Sentry 1200RX, Control Server with RAID and Redundant Power Supplies	\$ 12,495	\$ 10,058
NS8200X	Network Sentry 8200X Application Server with RAID and Field-Replaceable Power Supply	\$ 10,495	\$ 8,448
NS8200RX	Network Sentry 8200RX, Application Server with RAID and Redundant Power Supplies	\$ 12,495	\$ 10,058
NS2200RX	Network Sentry 2200RX High-Performance Control Server with RAID and Redundant Power Supplies	\$ 22,495	\$ 18,108
NS9200RX	Network Sentry 9200RX High-Performance Application Server with RAID and Redundant Power Supplies	\$ 22,495	\$ 18,108
NSM550RX	Network Sentry 550RX Control Manager with RAID and Redundant Power Supplies	\$ 22,495	\$ 18,108
High-Availability (Option)			
NS500XH	Network Sentry 500XH, Control and Application Server with RAID and Field-Replaceable Power Supply – High Availability	\$ 9,995	\$ 8,046
NS500RXH	Network Sentry 500RXH, Control and Application Server with RAID and Redundant Power Supplies – High Availability	\$ 11,995	\$ 9,656
NS1200XH	Network Sentry 1200XH, Control Server with RAID and Field-Replaceable Power Supply – High Availability	\$ 9,995	\$ 8,046
NS1200RXH	Network Sentry 1200RXH, Control Server with RAID and Redundant Power Supplies – High Availability	\$ 11,995	\$ 9,656
NS8200XH	Network Sentry 8200XH, Application Server with RAID and Field-Replaceable Power Supply – High Availability	\$ 9,995	\$ 8,046
NS8200RXH	Network Sentry 8200RXH, Application Server with RAID and Redundant Power Supplies – High Availability	\$ 11,995	\$ 9,656
NS2200RXH	Network Sentry 2200RXH, High-Performance Control Server with RAID and Redundant Power Supplies – High Availability	\$ 21,995	\$ 17,706
NS9200RXH	Network Sentry 9200RXH, High-Performance Application Server with RAID and Redundant Power Supplies – High Availability	\$ 21,995	\$ 17,706
NSM550RXH	Network Sentry 550RXH, Control Manager with RAID and Redundant Power Supplies – High Availability	\$ 21,995	\$ 17,706
VIRTUAL SERVER FOUNDATION			
Software Only			
NS500VM	Network Sentry 500VM Network Control and Application Server (VMware)	\$ 8,995	\$ 7,241
NS1200VM	Network Sentry 1200VM Control Server (VMware)	\$ 8,995	\$ 7,241
NS8200VM	Network Sentry 8200VM Application Server (VMware)	\$ 8,995	\$ 7,241
NS2200VM	Network Sentry 2200VM High-Performance Control Server (VMware)	\$ 17,995	\$ 14,486
NS9200VM	Network Sentry 9200VM High-Performance Application Server (VMware)	\$ 17,995	\$ 14,486
NSM550VM	Network Sentry 550VM Control Manager (VMware)	\$ 17,995	\$ 14,486
Appliance-based License Bundles (without Extensions)			
Hardware Appliance Foundation - Volume License Bundles			
NS500RX-AL	Network Sentry 500RX Solution Bundle, includes: (1) NS500RX Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT)	\$ 29,995	\$ 24,146
NS500RX-AL-HA	Network Sentry 500RX Solution Bundle with High-Availability, includes: (1) NS500RX Foundation Appliance, (1) NS500RXH High-Availability Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT)	\$ 39,995	\$ 32,196
NS1282RX-AL	Network Sentry 1200RX/8200RX Solution Bundle, includes: (1) NS1200RX/NS8200RX Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT)	\$ 109,495	\$ 88,143
NS1282RX-AL-HA	Network Sentry 1200RX/8200RX Solution Bundle with High-Availability, includes: (1) NS1200RX/NS8200RX Foundation Appliance Pair, (1) NS1200RXH/NS8200RXH High-Availability Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT)	\$ 128,495	\$ 103,438
NS2292RX-AL	Network Sentry 2200RX/9200RX Solution Bundle, includes: (1) NS2200RX/NS9200RX Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT)	\$ 201,495	\$ 162,203
NS2292RX-AL-HA	Network Sentry 2200RX/9200RX Solution Bundle with High-Availability, includes: (1) NS2200RX/NS9200RX Foundation Appliance Pair, (1) NS2200RXH/NS9200RXH High-Availability Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT)	\$ 234,495	\$ 188,768
Virtual Appliance Foundation - Volume License Bundles			
NS500VM-AL	Network Sentry 500VM Solution Bundle, includes: (1) NS500VM Virtual Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT)	\$ 26,995	\$ 21,731
NS1282VM-AL	Network Sentry 1200VM/8200VM Solution Bundle, includes: (1) NS1200VM/NS8200VM Virtual Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT)	\$ 103,495	\$ 83,313
NS2292VM-AL	Network Sentry 2200VM/9200VM Solution Bundle, includes: (1) NS2200VM/NS9200VM Virtual Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT)	\$ 195,495	\$ 157,373
Appliance-based License Bundles (with Extensions)			
Hardware Appliance Foundation - Volume License Bundles			

NORTH AMERICA COMMERCIAL PRICE LIST

Effective July 1, 2011



Part No.	Description	List Price	DIR-SDD-1643 BSSI 19.50% Discount
NS500RX-AL-E	Network Sentry 500RX Solution Bundle, includes: (1) NS500RX Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 38,495	\$ 30,988
NS500RX-AL-E-HA	Network Sentry 500RX Solution Bundle with High-Availability, includes: (1) NS500RX Foundation Appliance, (1) NS500RXH High-Availability Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 48,495	\$ 39,038
NS1282RX-AL-E	Network Sentry 1200RX/8200RX Solution Bundle, includes: (1) NS1200RX/NS8200RX Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 129,495	\$ 104,243
NS1282RX-AL-E-HA	Network Sentry 1200RX/8200RX Solution Bundle with High-Availability, includes: (1) NS1200RX/NS8200RX Foundation Appliance Pair, (1) NS1200RXH/NS8200RXH High-Availability Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 148,495	\$ 119,538
NS2292RX-AL-E	Network Sentry 2200RX/9200RX Solution Bundle, includes: (1) NS2200RX/NS9200RX Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 238,995	\$ 192,391
NS2292RX-AL-E-HA	Network Sentry 2200RX/9200RX Solution Bundle with High-Availability, includes: (1) NS2200RX/NS9200RX Foundation Appliance Pair, (1) NS2200RXH/NS9200RXH High-Availability Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 271,995	\$ 218,956
Virtual Appliance Foundation - Volume License Bundles			
NS500VM-AL-E	Network Sentry 500VM Solution Bundle, includes: (1) NS500VM Virtual Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 35,495	\$ 28,573
NS1282VM-AL-E	Network Sentry 1200VM/8200VM Solution Bundle, includes: (1) NS1200VM/NS8200VM Virtual Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 123,495	\$ 99,413
NS2292VM-AL-E	Network Sentry 2200VM/9200VM Solution Bundle, includes: (1) NS2200VM/NS9200VM Virtual Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 232,995	\$ 187,561

Part Number	Description	Qty 1 List Price	DIR-SDD-1643 BSSI 20.75% Discount
BSSI IT Services	Hourly Rate - 1 Unit	\$ 250	\$ 201

Please call Business Security Solutions at (713) 827-7087 for additional products and pricing

Check Point Price List - 2011

Part Number	Description	Qty 1	List Price	BSSI DIR-SDD-1643	34.75% Discount
CPSB-EP-FDE	Check Point Endpoint Full Disk Encryption blade for 1 year	\$ 20	\$	13.05	
CPSB-EP-ME	Check Point Endpoint Media Encryption blade for 1 year	\$ 6	\$	3.92	
CPSB-EP-VPN	Check Point Endpoint Remote Access (VPN) blade for 1 year	\$ 6	\$	3.92	
CPSB-EP-AM	Check Point Endpoint Anti Malware and Program Control blade for 1 year	\$ 6	\$	3.92	
CPSB-EP-WEBC	Check Point Endpoint WebCheck blade for 1 year	\$ 6	\$	3.92	
CPSB-EP-TS	Check Point Total Endpoint Security package for 1 year	\$ 30	\$	19.58	
CPSB-EP-FDE-P	Check Point Endpoint Full Disk Encryption blade	\$ 50	\$	32.63	
CPSB-EP-ME-P	Check Point Endpoint Media Encryption blade	\$ 15	\$	9.79	
CPSB-EP-VPN-P	Check Point Endpoint Remote Access (VPN) blade	\$ 15	\$	9.79	
CPSB-EP-WEBC-P	Check Point Endpoint WebCheck blade	\$ 15	\$	9.79	
CPSB-EP-TS-P	Check Point Total Endpoint Security package	\$ 75	\$	48.94	
CPEP-C1-1TO100	Check Point Endpoint container for 1 endpoints	\$ 60	\$	39.15	

Part Number	Description	Qty 1	Year List Price	BSSI DIR-SDD-1643	3.75% Discount
CPSB-TS-S2	Check Point Total Security package for 1 year	\$5,000	\$	4,812.50	

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Cisco IronPort Price List - 2011			
Part Number	Description	Qty 1 List Price	BSSI DIR-SDD-1643 23.75% Discount
EBUN-1A-EN-S-1Y	IronPort Email Bundle Anti-Spam 1 year	\$ 26.50	\$ 20.21
EBUN-1A-EN-SQR-1Y	IronPort Email Bundle Anti-Spam, Anti-Virus & Outbreak Filter1 year	\$ 42.50	\$ 32.41
EBUN-1A-EN-TV-1Y	IronPort Email Bundle Encryption & Data Loss Prevention 1 year	\$ 42.50	\$ 32.41
EBUN-1A-EN-SQRT-1Y	IronPort Email Bundle Anti-Spam, Anti-Virus, Outbreak Filters & Encryption 1 year	\$ 58.50	\$ 44.61
EBUN-1A-EN-SQRTV-1Y	IronPort Email Bundle Anti-Spam, Anti-Virus, Outbreak Filters, Encryption & Data Loss Prevention 1 year	\$ 65.00	\$ 49.56
Part Number	Description	Qty 1 Unit List Price	BSSI DIR-SDD-1643 3.75% Discount
BSSI SERVICES	Cisco IronPort Professional Services - Hourly	\$ 250.00	\$ 240.63
Please call Business Security Solutions at (713) 827-7087 for additional products and pricing			

North American MSRP 2011			
Cymphonix® Network Composer™			DIR-SDD-1643
Part #	Description	MSRP	19.50% Discount
EX250	5 Mb/s, one copper pair	\$ 1,995.00	\$ 1,605.98
EX310	10 Mb/s, two copper pairs	\$ 2,995.00	\$ 2,410.98
EX320	20 Mb/s, two copper pairs	\$ 4,995.00	\$ 4,020.98
EX350	50 Mb/s, two copper pairs	\$ 9,995.00	\$ 8,045.98
EX410	100 Mb/s, three copper pairs, expansion module	\$ 18,995.00	\$ 15,290.98
EX420	200 Mb/s, three copper pairs, expansion module	\$ 26,995.00	\$ 21,730.98
EX550	500 Mb/s, 2U, two copper pairs, dual mini GBIC pairs, redundant power supplies and HDDs	\$ 39,995.00	\$ 32,195.98
Cymphonix Network Conductor - Centralized Management Appliance			
EC500	supports up to 25 Network Composers with centralized management and reporting	\$ 14,995.00	\$ 12,070.98
EC700	supports up to 100 Network Composers with centralized management and reporting	\$ 29,995.00	\$ 24,145.98
* All Network Conductor devices require the purchase of a support agreement			
Cymphonix Maintenance and Service			DIR-SDD-1643
Part #	Description	MSRP	3.75% Discount
	System Configuration & Installation		
CYM-CS-SCIA	EX200 and EX300 Series	\$ 595.00	\$ 572.69
CYM-CS-SCIB	EX400 and EX500 Series	\$ 1,495.00	\$ 1,438.94
	24 x 7 Premium Support Access		
CYM-CS-1AHS	12 Month Subscription	\$ 4,995.00	\$ 4,807.69
CYM-CS-2AHS	24 Month Subscription	\$ 8,991.00	\$ 8,653.84
CYM-CS-3AHS	36 Month Subscription	\$ 11,988.00	\$ 11,538.45

Sophos Price List - 2011			
Part Number	Description	Qty 1 List Price	BSSI DIR-SDD-1643 43.75% Discount
SS2	Endpoint Protection Suite - Advanced	\$ 114.50	\$ 64.41
SS1	Endpoint Protection Suite - Basic	\$ 74.50	\$ 41.91
EP3	Endpoint Protection - Enterprise	\$ 224.75	\$ 126.42
EP2	Endpoint Protection - Advanced	\$ 124.75	\$ 70.17
EP1	Endpoint Protection - Basic	\$ 62.50	\$ 35.16
DP-ADDON	Endpoint Data Protection add-on	\$ 75.00	\$ 42.19
PATCH-ADDON	Endpoint Patch add-on	\$ 25.00	\$ 14.06
WEB-SDDON	Endpoint Web Protection add-on	\$ 25.00	\$ 14.06
MSDP	Email Security and Data Protection	\$ 54.25	\$ 30.52
MSC	Email Security and Control	\$ 91.00	\$ 51.19
PMAVW	PureMessage for Microsoft Exchange (AV, content)	\$ 50.25	\$ 28.27
PMD-AV	PureMessage for Lotus Domino (AV-only)	\$ 34.75	\$ 19.55
PMD-AVAS	PureMessage for Lotus Domino (AV, AS, content)	\$ 64.25	\$ 36.14
SMSP	Sophos for Microsoft SharePoint	\$ 37.50	\$ 21.09
WSC	Web Security and Control	\$ 55.00	\$ 30.94
S4NS	Sophos for Network Storage	\$ 47.75	\$ 26.86
SAVI	Sophos Anti-Virus Interface	\$ 39.75	\$ 22.36
SAVSVRWIN	Sophos Anti-Virus - Server Only - Windows	\$ 935.75	\$ 526.36
SAVSVRUNIX	Sophos Anti-Virus - Server Only - Linux/Unix/Mac	\$ 1,871.25	\$ 1,052.58
Part Number	Description	Qty 1 Unit List Price	BSSI DIR-SDD-1643 3.75% Discount
BSSI SERVICES	Sophos Professional Services - Hourly	\$ 300.00	\$ 288.75
Please call Business Security Solutions at (713) 827-7087 for additional products and pricing			

Websense Price List - 2011			
Part Number	Description	Qty 1 List Price	BSSI DIR-SDD-1643 20.75% Discount
SS-A-CP12-N	Web Security One Year	\$ 55.00	\$ 43.59
ESG-F-CP12-N	Email Security One Year	\$ 18.74	\$ 14.85
HSC-F-CP12-N	Hosted Email Security & Content Control One Year	\$ 18.74	\$ 14.85
WSG-G-CP12-N	Web Security Gateway One Year	\$ 52.24	\$ 41.40
HWSG-C-CP12-N	Hosted Web Security Gateway One Year	\$ 66.10	\$ 52.38
WSGA-G-CP12-N	Web Security Gateway Anywhere One Year	\$ 65.30	\$ 51.75
WDSS-Z-CP12-N	Data Security Suite One Year	\$ 78.95	\$ 62.57
TE-G-CP12-N	Triton Enterprise One Year	\$ 89.79	\$ 71.16
Part Number	Description	Qty 10,000+ List Price	BSSI DIR-SDD-1643 35.50% Discount
SS-A-CP12-N	Web Security One Year	\$ 55.00	\$ 35.48
ESG-F-CP12-N	Email Security One Year	\$ 18.74	\$ 12.09
HSC-F-CP12-N	Hosted Email Security & Content Control One Year	\$ 18.74	\$ 12.09
WSG-G-CP12-N	Web Security Gateway One Year	\$ 52.24	\$ 33.69
HWSG-C-CP12-N	Hosted Web Security Gateway One Year	\$ 66.10	\$ 42.63
WSGA-G-CP12-N	Web Security Gateway Anywhere One Year	\$ 65.30	\$ 42.12
WDSS-Z-CP12-N	Data Security Suite One Year	\$ 78.95	\$ 50.92
TE-G-CP12-N	Triton Enterprise One Year	\$ 89.79	\$ 57.91
Part Number	Description	Qty 1 Unit List Price	BSSI DIR-SDD-1643 3.75% Discount
BSSI SERVICES	Websense Professional Services - Hourly	\$ 250.00	\$ 240.63
Please call Business Security Solutions at (713) 827-7087 for additional products and pricing			

Digital Defense Price List - 2011			
Part Number	Description Annual One-Time Vulnerability Scanning Solutions	Qty 1 List Price	BSSI DIR-SDD-1643 3.75% Discount
AVS-E1	Vulnerability Scanning - Automated External Only - 1st Device	\$ 240.00	\$ 231.00
AVS-E+	Vulnerability Scanning - Automated External Only - Add'l Dev	\$ 120.00	\$ 115.50
AVS-35	Vulnerability Scanning - Automated Full Network - 35 Devices	\$ 180.00	\$ 173.25
AVS-65	Vulnerability Scanning - Automated Full Network - 65 Devices	\$ 324.00	\$ 311.85
AVS-130	Vulnerability Scanning - Automated Full Network - 130 Devices	\$ 612.00	\$ 589.05
AVS-250	Vulnerability Scanning - Automated Full Network - 250 Devices	\$ 828.00	\$ 796.95
AVS-500	Vulnerability Scanning - Automated Full Network - 500 Devices	\$ 1,080.00	\$ 1,039.50
AVS-1K	Vulnerability Scanning - Automated Full Network - 1,000 Devices	\$ 1,440.00	\$ 1,386.00
AVS-2K	Vulnerability Scanning - Automated Full Network - 2,000 Devices	\$ 2,304.00	\$ 2,217.60
AVS-3K	Vulnerability Scanning - Automated Full Network - 3,000 Devices	\$ 3,024.00	\$ 2,910.60
AVS-1K+	Vulnerability Scanning - Auto Full Network - added 1,000 Devices	\$ 648.00	\$ 623.70
Please call Business Security Solutions at (713) 827-7087 for additional products and pricing			

BSSI / Vendor Services			
Part Number	Description	Qty 1 List Price	BSSI DIR-SDD-1643 20.75% Discount
BSSI IT Services	Hourly Rate - 1 Unit	\$ 250.00	\$ 198.13
Please call Business Security Solutions at (713) 827-7087 for additional products and pricing			