

# State of Texas DIR-SDD-1502 Price List

Business Security Solutions LLC | 2011

**DIR CONTRACT # 1502**

**Contract End Date: 9/18/2013**

**RENEWALS 3 (1) Year**

Page Number	PRODUCTS	Customer Discount
	<b>SOFTWARE</b>	
Page 2	Bradford Networks	23.75%
Page 4	Cymphonix	23.75%
Page 5	Datacom	23.75%
	<b>Maintenance</b>	
Page 2	Bradford Networks	4.75%
Page 4	Cymphonix	4.75%
Page 5	Datacom	4.75%
	<b>SERVICES</b>	
Page 6	BSSI Technical Services	4.75%
Page 6	BSSI Training	4.75%

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**NORTH AMERICA COMMERCIAL PRICE LIST**

Effective July 1, 2011



DIR-SDD-1502

Part No.	Description	List Price	BSSI 23.75% Discount
<b>HARDWARE APPLIANCE FOUNDATION</b>			
<b>Primary System</b>			
NS500X	Network Sentry 500X, Control and Application Server with RAID and Field-Replaceable Power Supply	\$ 10,495	\$ 8,002
NS500RX	Network Sentry 500RX, Control and Application Server with RAID and Redundant Power Supplies	\$ 12,495	\$ 9,527
NS1200X	Network Sentry 1200X Control Server with RAID and Field-Replaceable Power Supply	\$ 10,495	\$ 8,002
NS1200RX	Network Sentry 1200RX, Control Server with RAID and Redundant Power Supplies	\$ 12,495	\$ 9,527
NS8200X	Network Sentry 8200X Application Server with RAID and Field-Replaceable Power Supply	\$ 10,495	\$ 8,002
NS8200RX	Network Sentry 8200RX, Application Server with RAID and Redundant Power Supplies	\$ 12,495	\$ 9,527
NS2200RX	Network Sentry 2200RX High-Performance Control Server with RAID and Redundant Power Supplies	\$ 22,495	\$ 17,152
NS9200RX	Network Sentry 9200RX High-Performance Application Server with RAID and Redundant Power Supplies	\$ 22,495	\$ 17,152
NSM550RX	Network Sentry 550RX Control Manager with RAID and Redundant Power Supplies	\$ 22,495	\$ 17,152
<b>High-Availability (Option)</b>			
NS500XH	Network Sentry 500XH, Control and Application Server with RAID and Field-Replaceable Power Supply – High Availability	\$ 9,995	\$ 7,621
NS500RXH	Network Sentry 500RXH, Control and Application Server with RAID and Redundant Power Supplies – High Availability	\$ 11,995	\$ 9,146
NS1200XH	Network Sentry 1200XH, Control Server with RAID and Field-Replaceable Power Supply – High Availability	\$ 9,995	\$ 7,621
NS1200RXH	Network Sentry 1200RXH, Control Server with RAID and Redundant Power Supplies – High Availability	\$ 11,995	\$ 9,146
NS8200XH	Network Sentry 8200XH, Application Server with RAID and Field-Replaceable Power Supply – High Availability	\$ 9,995	\$ 7,621
NS8200RXH	Network Sentry 8200RXH, Application Server with RAID and Redundant Power Supplies – High Availability	\$ 11,995	\$ 9,146
NS2200RXH	Network Sentry 2200RXH, High-Performance Control Server with RAID and Redundant Power Supplies – High Availability	\$ 21,995	\$ 16,771
NS9200RXH	Network Sentry 9200RXH, High-Performance Application Server with RAID and Redundant Power Supplies – High Availability	\$ 21,995	\$ 16,771
NSM550RXH	Network Sentry 550RXH, Control Manager with RAID and Redundant Power Supplies – High Availability	\$ 21,995	\$ 16,771
<b>VIRTUAL SERVER FOUNDATION</b>			
<b>Software Only</b>			
NS500VM	Network Sentry 500VM Network Control and Application Server (VMware)	\$ 8,995	\$ 6,859
NS1200VM	Network Sentry 1200VM Control Server (VMware)	\$ 8,995	\$ 6,859
NS8200VM	Network Sentry 8200VM Application Server (VMware)	\$ 8,995	\$ 6,859
NS2200VM	Network Sentry 2200VM High-Performance Control Server (VMware)	\$ 17,995	\$ 13,721
NS9200VM	Network Sentry 9200VM High-Performance Application Server (VMware)	\$ 17,995	\$ 13,721
NSM550VM	Network Sentry 550VM Control Manager (VMware)	\$ 17,995	\$ 13,721
<b>Appliance-based License Bundles (without Extensions)</b>			
<b>Hardware Appliance Foundation - Volume License Bundles</b>			
NS500RX-AL	Network Sentry 500RX Solution Bundle, includes: (1) NS500RX Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT)	\$ 29,995	\$ 22,871
NS500RX-AL-HA	Network Sentry 500RX Solution Bundle with High-Availability, includes: (1) NS500RX Foundation Appliance, (1) NS500RXH High-Availability Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT)	\$ 39,995	\$ 30,496
NS1282RX-AL	Network Sentry 1200RX/8200RX Solution Bundle, includes: (1) NS1200RX/NS8200RX Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT)	\$ 109,495	\$ 83,490
NS1282RX-AL-HA	Network Sentry 1200RX/8200RX Solution Bundle with High-Availability, includes: (1) NS1200RX/NS8200RX Foundation Appliance Pair, (1) NS1200RXH/NS8200RXH High-Availability Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT)	\$ 128,495	\$ 97,977
NS2292RX-AL	Network Sentry 2200RX/9200RX Solution Bundle, includes: (1) NS2200RX/NS9200RX Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT)	\$ 201,495	\$ 153,640
NS2292RX-AL-HA	Network Sentry 2200RX/9200RX Solution Bundle with High-Availability, includes: (1) NS2200RX/NS9200RX Foundation Appliance Pair, (1) NS2200RXH/NS9200RXH High-Availability Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT)	\$ 234,495	\$ 178,802
<b>Virtual Appliance Foundation - Volume License Bundles</b>			
NS500VM-AL	Network Sentry 500VM Solution Bundle, includes: (1) NS500VM Virtual Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT)	\$ 26,995	\$ 20,584
NS1282VM-AL	Network Sentry 1200VM/8200VM Solution Bundle, includes: (1) NS1200VM/NS8200VM Virtual Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT)	\$ 103,495	\$ 78,915
NS2292VM-AL	Network Sentry 2200VM/9200VM Solution Bundle, includes: (1) NS2200VM/NS9200VM Virtual Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT)	\$ 195,495	\$ 149,065
<b>Appliance-based License Bundles (with Extensions)</b>			
<b>Hardware Appliance Foundation - Volume License Bundles</b>			
NS500RX-AL-E	Network Sentry 500RX Solution Bundle, includes: (1) NS500RX Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 38,495	\$ 29,352

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Part No.	Description	List Price	BSSI 23.75% Discount
NS500RX-AL-E-HA	Network Sentry 500RX Solution Bundle with High-Availability, includes: (1) NS500RX Foundation Appliance, (1) NS500RXH High-Availability Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 48,495	\$ 36,977
NS1282RX-AL-E	Network Sentry 1200RX/8200RX Solution Bundle, includes: (1) NS1200RX/NS8200RX Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 129,495	\$ 98,740
NS1282RX-AL-E-HA	Network Sentry 1200RX/8200RX Solution Bundle with High-Availability, includes: (1) NS1200RX/NS8200RX Foundation Appliance Pair, (1) NS1200RXH/NS8200RXH High-Availability Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 148,495	\$ 113,227
NS2292RX-AL-E	Network Sentry 2200RX/9200RX Solution Bundle, includes: (1) NS2200RX/NS9200RX Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 238,995	\$ 182,234
NS2292RX-AL-E-HA	Network Sentry 2200RX/9200RX Solution Bundle with High-Availability, includes: (1) NS2200RX/NS9200RX Foundation Appliance Pair, (1) NS2200RXH/NS9200RXH High-Availability Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 271,995	\$ 207,396
<b>Virtual Appliance Foundation - Volume License Bundles</b>			
NS500VM-AL-E	Network Sentry 500VM Solution Bundle, includes: (1) NS500VM Virtual Foundation Appliance, Up to 2,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 35,495	\$ 27,065
NS1282VM-AL-E	Network Sentry 1200VM/8200VM Solution Bundle, includes: (1) NS1200VM/NS8200VM Virtual Foundation Appliance Pair, Up to 10,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 123,495	\$ 94,165
NS2292VM-AL-E	Network Sentry 2200VM/9200VM Solution Bundle, includes: (1) NS2200VM/NS9200VM Virtual Foundation Appliance Pair, Up to 20,000 Solution Licenses (AM, GM, SAT, DT), all Extensions activated (EC, DP, IS)	\$ 232,995	\$ 177,659

North American MSRP 2011			
<b>Cymphonix® Network Composer™</b>			<b>DIR-SDD-1502</b>
Part #	Description	MSRP	<b>23.75% Discount</b>
EX250	5 Mb/s, one copper pair	\$1,995	\$1,521
EX310	10 Mb/s, two copper pairs	\$2,995	\$2,284
EX320	20 Mb/s, two copper pairs	\$4,995	\$3,809
EX350	50 Mb/s, two copper pairs	\$9,995	\$7,621
EX410	100 Mb/s, three copper pairs, expansion module	\$18,995	\$14,484
EX420	200 Mb/s, three copper pairs, expansion module	\$26,995	\$20,584
EX550	500 Mb/s, 2U, two copper pairs, dual mini GBIC pairs, redundant power supplies and HDDs	\$39,995	\$30,496
<b>Cymphonix Network Conductor - Centralized Management Appliance</b>			
Part #	Description	MSRP	
EC500	supports up to 25 Network Composers with centralized management and reporting	\$14,995	\$11,434
EC700	supports up to 100 Network Composers with centralized management and reporting	\$29,995	\$22,871
* All Network Conductor devices require the purchase of a support agreement			

**Datacom Price List - 2011**

Part Number	Description	Network Tap Speed	List Price	DIR-SDD-1502	
				23.75% BSSI Discount Product	Monitoring Tool Speed
				4.75% BSSI Discount Maintenance	
S-FSS-2000BT/LX	1 Year Hardware and Software Support	X - NA	\$899.50	\$856.77	X - NA
FSS-2000BT/LX	SINGLEstream™ Filtered Dual Link Aggregation TAP (2 - 10/100/1000 TAPs and 2 - 1000LX [9 micron] TAPs; (can use any 2 TAPs at a time), 4 - 10/100/1000 and/or SFP Monitor Ports)	10/100/1000 and Gigabit	\$8,995.00	\$6,858.69	10/100/1000 or Gigabit
S-FSS-2000BT	1 Year Hardware and Software Support	X - NA	\$749.50	\$713.90	X - NA
FSS-2000BT	SINGLEstream™ Filtered Dual Link Aggregation TAP (2 - 10/100/1000 TAPs, 4 - 10/100/1000 and/or SFP Monitor Ports)	10/100/1000	\$7,495.00	\$5,714.94	10/100/1000
S-FVS-1080	1 Year Hardware and Software Support	X - NA	\$1,299.50	\$1,237.77	X - NA
FVS-1080	VERSAsstream™ 8-Port Data Access Switch w/ Filtering (8 - 10/100/1000 and/or SFP Any-to-Any Ports)	10/100/1000 or Gigabit	\$12,995.00	\$9,908.69	10/100/1000 or Gigabit
S-VS-1206LR-10G-F	1 Year Hardware and Software Support	X - NA	\$2,199.50	\$2,095.02	X - NA
VS-1206LR-10G-F	VERSAsstream™ 10G Data Access Switch with Data Filtering, 2 - LR SM Ports and 4 - XFP ports, Dual hot swappable AC or DC pwr supplies	10 GigE	\$21,995.00	\$16,771.19	10 GigE
S-VS-1214-10G-F	1 Year Hardware and Software Support	X - NA	\$1,949.50	\$1,856.90	X - NA
VS-1214-10G-F	VERSAsstream™ 10G/1G Data Access Switch with Data Filtering, 4 XFP ports, 10 SFP ports, Dual hot swappable AC or DC pwr supplies	10 GigE	\$19,495.00	\$14,864.94	10 GigE

<b>BSSI / Vendor Services</b>			
<b>Part Number</b>	<b>Description</b>	<b>Qty 1 List Price</b>	<b>BSSI DIR-SDD-1502 4.75% Discount</b>
BSSI Technical Services	Hourly Rate - 1 Unit	\$ 250.00	\$ 238.13
BSSI Training	Hourly Rate - 1 Unit	\$ 200.00	\$ 190.50
Please call Business Security Solutions at (713) 827-7087 for additional products and pricing			